

FREQUENTLY ASKED QUESTIONS ADMISSION 2020

Q-1 What is the minimum percentile required for Admission 2020 and the criteria for preparation of merit?

Ans- The cut-off is not pre-defined. It depends upon the quality & number of applications received and varies from year to year for different courses. Cut-off for Admission 2020 for different courses are as under:

PROGRAM	CAT%ile	XAT%ile	GMAT%ile	CMAT%ile	MAT%ile
PGDM	70	70	70	95	-
PGDM-IB	65	65	65	90	-
PGDM-IBM	60	60	60	70	70
PGDM-RM	60	60	60	70	70

Note: **MAT** is not considered for PGDM & PGDM-IB programs.

Please note, candidates are only shortlisted on the basis of above cited scores for further selection process of WAT (Writing Ability Test) and PI (Personal Interview) round. Final merit is prepared on the basis of different parameters and admission offer is given based on the merit of the candidate. The link <https://www.bimtech.ac.in/admissions/selection-criteria/> can be followed for details of the weightages given while preparing final merit.

Q-2 Can a student change the course after getting admission offer?

Ans- Candidate can send a request mail to admission@bimtech.ac.in for a change of course and would be considered, if found eligible as per eligibility criteria & final merit of the candidate, subject to the availability of seat.

Q-3 What specializations are offered to candidates and when can the students opt for specialization?

Ans- Students can opt for specialization at the beginning of the 3rd trimester in PGDM & PGDM-IB programs wherein specializations offered are HR, Operations, Marketing and Finance in PGDM program and Operations, Marketing and Finance in PGDM-IB program.

Q-4 What is the criterion for selection of specialization?

Ans- Interest of the candidate and minimum required CGPA is the criteria for the selection of specialization.

Q-5 What is the scenario of placement of Batch-2018-20?

Ans- Birla Institute of Management Technology (BIMTECH) had a successful placement for the Batch of 2018-20. The placement commenced in the first week of November 2019 and concluded with the Final Placement process closer to 97%.

Key Highlights:

- A total of 117 companies participated in the placement process, with over 30 first-time recruiters who offered roles across domains.
- Highest Compensation was INR 23.00 lakhs per annum (International) and INR 18.00 lakhs per annum (Domestic)
- Average compensation offered for the batch 2018-20 was INR 8.13 lakhs per annum (CTC) and the corresponding median salary was INR 7.93 lakhs per annum.
- BFSI and IT/ ITES have been the largest recruiting sector this year.
- Placements have seen a boost due to the splendid performance of students at summer internships leading to pre-placement offers (PPOs) as well as alumni involvement.

Q-6 Who are the major recruiters?

Ans- Amazon, Maruti Suzuki India Limited, Gartner Inc., Grant Thornton, Accenture, Infosys Ltd., KPMG, Wipro, SBI Card, Schneider Electric Ltd, Star Union Dai-chi (SUD) Life Insurance Ltd., Panasonic India Ltd., HDFC Ltd, Federal Bank, Swiss Re, Mazars Advisory LLP, Zee Entertainment Enterprises, Bajaj Finance Ltd., JK Group, IDFC First Bank, Bajaj Allianz General Insurance Co. Ltd., Marsh India Insurance Brokers Pvt Ltd., Bata India Ltd, Aditya Birla Fashion and

Retail Ltd, More Retail, Ninjacart , Gati-Kintetsu Express Pvt Ltd, OPPO Mobile, Orient Electric, Byju's, Vedantu, etc.

Q-7 Are there any International placements as well?

Ans- Like the previous years, this year also BIMTECH campus welcomed international recruiters from UAE & GCC nations which includes Landmark group Baby shop and Home Centre, RAK Ceramics from Ras Al Khaimah and Square Yards Real Estate LLC from Qatar and Oman. The highest package offer was of INR 23 LPA by Landmark Group followed by RAK Ceramics INR 20 LPA, witnessing an increase of 15% in the highest international package offered.

Over the years BIMTECH has developed good relations with private & Government-owned companies in the Middle East e.g. Marsh (MENA), Al-Futtaim Group, Jumbo Electronics, Oman Insurance, Mashreq Bank, Homes RUs (Lal's Group), Gulf Marketing Group (GMG) (UAE and Iran), Sharjah Electricity and Water Authority (SEWA), Mosafer Inc., etc.. It also covers several Indian origin companies like Dabur International, Star Cement and Ashoka Leyland to name a few. Students not only visit these companies during the industrial excursion but also bag suitable offers in final placements and Internship. This year we received 4 SIP offers, which couldn't be completed due to COVID-19 outbreak.

BIMTECH has also nurtured their relations with companies in far East e.g. Westport's Malaysia, Recron (Malaysia), Tamco SwitchGear (Malaysia), Garuda Foods (Indonesia), and few industry associations of Singapore. Students had been visiting these companies during the industrial excursion program and also for SIP in the past. Students have done their SIP with Westport Malaysia and also with Garuda Foods.

Q-8 Please guide us about the summer internships?

Ans- This year, many students are being offered work from home by the companies, of course, they may not get projects that are generally offered to summer interns. In lieu of this, students are doing a dissertation and also have resorted to enhancing their skillset and domain expertise by undertaking extra certifications. There will be students who work on projects after the lockdown is lifted.

Some companies have rescinded the internship offers because of the COVID-19 outbreak, whereas few didn't on-board because it was impossible to convert a field project to virtual work from home. In all these cases, this year's summer internship is somewhat affected.

But, for the next year, summer internships are likely to be usual. Because companies will have the option of whether they want to offer a PPO or not. Also, when it comes to judging students nothing is better suited than the summer internship. The internship is always the best option for companies when they do not want to make any mistake, and want the best of the best talent. Also, during the internship, they make the least commitment but get their work done and evaluate the students.

Q-9 Please tell us about short term projects in industry?

Ans- Considering the markets post COVID-19, the recruiter's perspective would be more focused on industry-ready resources having the knowhow pertaining to cutting edge technologies and skillsets ready to deploy on the project from the day of joining. Short-term projects empower the students to have all the necessary skill sets and hit the ball rolling from Day 1.

Students should regularly hone their skills and keep themselves abreast with industry demand. And this is possible when they keep themselves engaged with industry on a regular basis. Short term projects (STPs), On the Job Training (OJTs) are some of the important avenues one should keep exploring.

Students can choose live projects which give some perspective about markets related dimensions. Students get benefitted by working in such projects which also add value in their resume and help them build their profiles.

The Institute provides them with numerous avenues where a student can apply for live projects during their two years stay with the institute. Generally, live projects come with a money component, or without it. A student gets a comprehensive exposure of all the departments and aspects of the company, without being an employee of it. Live projects have duration of two to four weeks and they are outside of academic hours. So, it does not affect the

academics. It allows a student to balance with their studies. So, in our opinion, a student should do at least a live project in a trimester.

Over the last 2-3 years, a good number of students have benefitted by participating in short term projects & On the Job Training. Companies like Colgate Palmolive, JK Papers, Nielsen, GSK, LG, DLF Mall of India, Hero Cycles, Tata Motors, JK Tyres, Apollo Tyres, Big Bazaar, Google Pay, etc. have participated and offered short term projects.

Q-10 What is the procedure to submit Tuition Fee in General(Merit) and Sponsored Category and what is the last date of fee submission?

Ans- With reference to the latest communication, candidate can pay Rs. 75,000 as token of acceptance of admission offer till 5th June, 2020 and balance amount within 15 days of lifting of lockdown. Fee can be remitted/transferred through NEFT/RTGS as per the offer letter.

Q-11 When will the student get the fee receipt after submitting first installment of the tuition fee?

Ans- After receiving confirmation from the bank regarding payment of the first installment of tuition fee by the candidate, an electronic fee receipt will be issued & shared on the registered email id of the candidate.

Q-12 Is there any concession given in tuition and hostel & mess fee?

Ans- Since there is no hike in tuition, hostel & mess fee as per AICTE guidelines, no concession will be given. Moreover, it will be charged only from the date you start availing the facilities of hostel and mess i.e. tentatively from Sept 2020. The payment dates shall be communicated one month in advance.

Q-13 What is the revised schedule of hostel & mess fee as the session is deferred due to Covid-19 pandemic?

Ans- Revised schedule of hostel and mess fee shall be communicated and the mode of payment will be through NEFT/RTGS. Please follow the offer letter for bank details.

Q-14 What is the last date for submission of hostel & mess fee?

Ans- There will be a separate communication regarding the submission of hostel and mess fee. The date shall be communicated to the candidate as soon as we receive the guidelines from AICTE. Please note the session shall commence from 1st August 2020 and the academic session would be from 1st Aug 2020 to 31st July 2022.

Q-15 Is there any arrangement in getting education loan from financial institutions?

Ans- BIMTECH has a formal tie-up with the following banks for providing education loans on priority basis subject to fulfillment of their terms and documentation requirement.

Please note the contact details of the officials of the education loan providers who have special schemes for BIMTECH candidates.

1. **Union Bank India**
Mr Abhinav Tyagi – 8879615424
Mr Mohit Krishna - 8010768063
Mr Rajat Agarwal – 9899655255
2. **AXIS Bank**
Mr.Mayank Aneja - 9953486849
Mr.Ankit Jain – 9654611713
3. **HDFC Credila Financial Services**
Mr. Atesh Sharma – 8588813295
Mr. Arun Saini – 9711327293
4. **Avanse Financial Services Ltd.**
Ms. Ambika Tyagi – 9599058738

BIMTECH is a reputed name in business education and almost all banks are extending loans to our admitted candidates. However, the Institute has no active role in arranging loan for applicants.

Q-16 How is the Institute equipped to take care of the students in the global pandemic situation when they are on campus for classes and avail hostel & mess facilities?

Ans- In our endeavor to provide the safe place for students, faculty, officials and staff, the following additional preventive and safety measures are being taken:

1. All FCU machines to provide air conditioning in Academic Block is being sanitized/cold fogging as a precautionary measure.
2. Cleaning of filters by Maintenance team will be at frequent intervals
3. Set the temperature of AC between 24 to 28 degree Celsius.
4. Ventilation of rooms by keeping Door or window slightly open
5. As the Central Air Conditioning plant will be functional, always use face masks while in the class, hostel or mess.

We expect everyone including students to follow the above cited guidelines in order to have social distancing in the wake of Covid-19 pandemic.

Q-17 When will the student get the confirmation of admission and what are the documents required to be submitted?

Ans- Confirmation of admission is subject to physical verification of the below mentioned documents with your original documents and the mark sheets once you join the institute, tentatively in the month of Sept 2020. Any change in the schedule shall be communicated accordingly.

- A. Mark sheets of Standard 10th, 12th & Graduation. If you are an appearing candidate in Graduation final year, all mark sheets of annual/semester exam till date would be required. You also need to submit the mark sheets with conversion formula for Grades to Percentage of marks which is printed on the back side of the mark sheets.
- B. Score card of the national eligibility test such as CAT/XAT/GMAT/MAT/CMAT – as the case may be.
- C. Relevant documents to prove the past work experience (if any) i.e. Work experience certificate or appointment letter and latest salary slip. The documents must prove the continuity of the work experience claimed in application form.
- D. The domicile certificate issued by a competent authority. Copy of passport/Aadhar etc. can be submitted as an additional document. (Applicable only to the candidates coming from North East, Southern States & Union Territory of J&K)
- E. A relevant certificate issued by a competent authority for ESCS Category (SC/ST/OBC/EWS/Minority Communities - Muslims/ Sikhs/ Christians/ Buddhists/ Parsis and Jains) as per the format available at https://www.bimtech.ac.in/Uploads/image/1090imguf_MinorityCertificateFormat.pdf

Q-18 What are the documents required for the sponsored category?

Ans- Following documents are required by the sponsored category:

1. Mark sheets of Standard 10th, 12th & Graduation. If you are an appearing candidate in Graduation final year, all mark sheets of annual/semester exam till date would be required. You also need to submit the mark sheets with conversion formula for Grades to Percentage of marks which is printed on the back side of the mark sheets.
2. Relevant documents to prove the past work experience (if any) i.e. Work experience certificate or appointment letter and last salary slip. The documents must prove the continuity of the work experience claimed in application form.
3. The domicile certificate issued by a competent authority. Copy of passport/Aadhar etc. can be submitted as an additional document. (Applicable only to the candidates coming from North East, Southern States & Union Territory of J&K)
4. A relevant certificate issued by a competent authority for ESCS Category (SC/ST/OBC/EWS/MinorityCommunities- Muslims/ Sikhs/ Christians/ Buddhists/ Parsis and Jains) as per the format available at https://www.bimtech.ac.in/Uploads/image/1090imguf_MinorityCertificateFormat.pdf
5. Relevant documents for Corporate/ NRI Sponsored/ NRI category as per the format available at <https://www.bimtech.ac.in/admissions/selection-criteria/>

Note: In case of candidates appearing in the final year examination in the year 2020, the last date for submission of attested copy of the degree/mark sheets of the final year examination with originals for verification will be 31st December, 2020.

Q-19 What is the last date of submission of final Graduation result for those who are appearing in the final examination of Graduation in 2020 as there would be delay in the completion of Graduation due to Covid-19 pandemic?

Ans- As per the AICTE guidelines, the final Graduation result can be submitted by 31st December, 2020.

Q-20 What are the residential facilities?

Ans- All the programs offered at BIMTECH are residential and hence the admitted students compulsorily stay in hostels of the Institute. The Institute has both on and off campus hostel accommodation with similar facilities. **Girl students are provided secure accommodation in the hostel located on campus.** Rooms are provided on single or twin sharing basis depending upon the number and composition of the students admitted at the sole discretion of the management.

Please follow the link

<https://www.bimtech.ac.in/studentcorner/student-handbook/> for more details.

Q-21 What facilities are provided in boys hostel outside campus?

Ans- Please follow the link

<https://www.bimtech.ac.in/studentcorner/student-handbook/> for details.

Q-22 What is the procedure for refund of fee in case of cancellation of admission?

Ans- You need to send withdrawal request mail to admission@bimtech.ac.in and accordingly the details will be shared with you. The refund will be processed within 7 days after receiving the required documents from the candidate.

Please follow the link <https://www.aicte-india.org/downloads/Public%20Notice-refund%20of%20fees.PDF> for rules of refund.

Q-23 What is the last date of cancellation of admission?

Ans- The last date of cancellation of admission is 25th July 2020 as per AICTE guidelines.

Q-24 What is the duration of Academic Session?

Ans- Duration of the course is two years which will be started from 1st August 2020 and will finish by 31st July 2022 as directed by AICTE.

Q-25 What is the date of course commencement?

Ans- The regular academic session will be starting from 1st August 2020 with classes conducted in online mode as per the AICTE guidelines and later switched to physical class room mode only after the notification issued by MHRD.

Q-26 When will the Orientation program be conducted?

Ans- The orientation program will be conducted on 1st August 2020 after the formal inauguration of the academic session on 31st July 2020.

Q-27 What is the date of joining at BIMTECH Campus and availing hostel facilities?

Ans- As per AICTE guidelines, first year students can avail residential facilities tentatively from Sept 2020. Any change shall be communicated accordingly.

Q-28 What kind of library facilities will be provided to the admitted candidates?

Ans- BIMTECH's Knowledge Centre is well equipped with precious books, Textbooks, Reference books, Periodicals and Journals and form an essential component of BIMTECH's research & education mission. The library is enriched with digital facilities and computer system. Free access is made available to the students and ex-students. E-content and printed material will also be provided to all the admitted candidates.

Q-29 How could the students access library facilities?

Ans- Students can access the library facilities by visiting the library page available on the website <https://www.bimtech.ac.in/about-bimtech/library/>. Online catalogue can also be checked by visiting OPAC.

Q-30 Are there any Clubs and Conduits for extracurricular activities?

Ans- Please follow the link <https://www.bimtech.ac.in/student-corner/clubs-and-conduit/> for information about Clubs and Conduits.

Q-31 What are the International exchange opportunities students are getting at BIMTECH and what is the procedure?

a) Selection process

Ans- It is a two-stage process:

Screening at BIMTECH is done based on the following parameters:

- Ø Academic performance at BIMTECH
- Ø Personal Interview by panel members
- Ø Statement of Purpose
- Ø Applicant should have strong interpersonal skills

Final selection of shortlisted candidates is done by Partner Institute.

Q-32 Are there any Scholarships/ Grants for students?

Ans- Based on the state policy, the Partner Institutes offer merit-based scholarships.

BIMTECH also applies for grants to partner institutes /Universities and many times, it is sanctioned. The grants are passed on to the meritorious students to pursue their dreams. Grants received by BIMTECH in 2019-20:

- Ø Australian Government's - Endeavour Leadership Program Grant 2020
- Ø ERASMUS+ International Credit Mobility Grant
- Ø ERNST Mach Grant

Q-33 How is the International exchange program helpful in placements?

Ans- Most of the companies that come for placements are multinationals having global presence. Some of them also do international hiring.

To meet the diversity of the workforce in the company, students can have a psychological edge in front of the recruiters if they have an

international learning experience like the student exchange program, summer school, Industrial excursion etc.

Q-34 How pandemic will impact international exchange of students?

Ans- In the new changing world order, people are embracing a new working lifestyle. Worldwide in the Higher Education sector Institutes/Universities are adopting hybrid learning experience for imparting management education to the students.

It may be a new phenomenon for some countries to adopt this new hybrid methodology but for many institutes/ universities in the west, they have a robust and scalable system for virtual remote learning - a new normal.

BIMTECH is one of the pioneers in India for online classes, along with having established face to face classes.

Q-35 What will be the placement scenario post COVID-19 as it will affect the demand and impact the placement of batch 2020-22?

Ans- The post-COVID scenario accentuates the need that the world has to be online, imbibe a different professional culture and gear up to clasp the new normal altogether.

For the batch of 2020, who have been placed through campus drives, the job offers would be honored, though there can be delays in joining. As per recent interaction with most of the recruiters, the salary structure may be moderately subjected to a revamp based on the capital deficit of that particular organization. By 2021, campus hiring will get back to its new normal with new patterns, job profiles, and skillsets.

In case of education translated employable or industry-ready resources, the scenario at the corporate end with respect to hiring would result in e-hiring, e-joining and on-boarding for many with some transformation in salary/wage structure, job role, and responsibility. The job requirements and the recruiter's perspective will be more focused on those students who are agile, adaptable,

quick learner, and have deep domain knowledge. Having knowledge of emerging technologies in business and well-fostered business acumen will be a clear edge.

The general approach of 'train after hire' will be replaced with industry-ready manpower – ready to deploy on the project from the day of joining.

Post COVID-19, the new world will be looking at young management graduates with positive anticipation for progressing and re-establishing the industry and thereby, the economy, with smart, reliable and knowledge-based problem-solving approach.

Students pursuing and willing to pursue a managerial career should learn new things at a proper pace and with precision.
