

## BIMTECH NEWSLETTER



## **CONVOCATION 2019-21**





# THE FUTURIST CEO "EQ NOT IQ MATTERS IN THE CORPORATE WORLD"

Mr. Bhargav Dasgupta

MD & CEO ICICI Lombard General Insurance Co Ltd.

"The one thing which I learned from one of my professors at IIM Bangalore, the worth of which I realized much later in life, i.e. Customer is King, do everything in your business keeping this as the baseline of your operations and nothing can stop you from achieving your goal."

"You are the best of the best, yet you must learn to set aside ego; because the ego is inversely proportional to success; develop a learning mindset; work on your EQ because EQ, not IQ, matters in the corporate world; be resilient because failure teaches you much more than success; pay attention to Organizational Behaviour lessons because it's not just domain excellence in Finance or Marketing but OB that will hold you in good stead when you lead teams; forge firm friendships here because it's friends who will come to your rescue in times of crises."

"Wherever I go people attach the insurance background with my name and everyone tends to think that this guy's here to sell insurance to us. I would like to tell them all that it is much more than that and for us, the customer is the king"

Speaking at his Alma Mater, IIM Bangalore

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"A TECH COMPANY THAT DOES INSURANCE"

n engineer by heart, a management professional by nature, and an insurance veteran by choice, Mr.

Bhargav Dasgupta, MD and CEO of ICICI Lombard general insurance co. is the perfect example of how to be a thorough gentleman and a razor sharp corporate brain, who has what it takes to make a company, a corporate giant.

Mr. Dasgupta did his B.E. (Mechanical) degree from Jadavpur University and is an alumnus of IIM Bangalore. He is a member of IRDAI's Insurance Advisory Committee and the Chairman of FICCI's Insurance & Pension Committee.

He began his career in 1992 with the then-ICICI Limited, and he has held key positions in the ICICI Group's Project Finance, Corporate Banking and Treasury, E-commerce, Strategy, International Banking, and Life Insurance businesses. COO – ICICI Econet Limited, where he was in charge of private equity investments in the internet, communications, and technology sectors, as well as the incubation of new internet-related enterprises and e-initiatives of the ICICI group's different business divisions. He also established ICICI Bank's International Banking Group, which grew to 15 countries in four years. At Harvard Business School, he pursued International Banking business strategy. He was Executive Director of ICICI Prudential Life Insurance from October 2006 to May 2009, before his present position at ICICI Lombard.

Named as one of the Top 50 CEOs in 2022 in India recently by Startup Lane, Mr. Dasgupta keeps customer-centricity as his prime philosophy. Under his able tutelage, ICICI Lombard has made great strides which is a source of great pride and joy for all of us.

"Bhargav Dasgupta's philosophy of customer centricity has enabled the company to introduce several 'best-in-class' risk management solutions backed by the latest technology platforms to meet the risk mitigation needs of its customers," says Shishir Gupta - Founder and CEO of Startup Lanes on this achievement.

#### STAIRS TO GROWTH: UPWARD AND ONWARD

"I think the biggest thing is for organizations to stay closer to the ground and retain humility-especially when they are growing bigger."

Since assuming the post in 2009, the company has grown to become the country's largest private non-life insurance company, continuously generating long-term value to its stakeholders. ICICI Lombard is also the first non-life insurance company to be listed on the Indian stock markets. Bhargav's customer-centric strategy has allowed the firm to create various "best-in-class" risk management solutions backed by cutting-edge technology platforms to fulfill its clients' risk reduction needs.

Mr. Dasgupta started his career in 1992 with the former ICICI Limited and has held key executive positions in the ICICI Group's Project Finance, Corporate Banking and Treasury, E-commerce, Strategy, International Banking, and Life Insurance businesses.



Under his wing, ICICI Lombard won the Emerging Company of the year award at the ET Awards for Corporate Excellence, 2020.

Because ICICI Lombard has just recently begun experimenting in the retail sector, it is impossible to forecast how consumers would act with precision. However, they realized people appreciate it in the corporate sector since practically every reasonable company takes insurance to protect itself from danger. So, if you can show clients that some of these skills may help insurers minimize claim frequency, this will benefit the client in the long run by lowering the premium. As a result, it's a win-win-win situation. It is advantageous to the client. It benefits the business and, to be honest, the economy and society as a whole.

ICICI Lombard has become the largest private sector general insurer.

"There are no shortcuts to creating a customer-centric organization. It gets built brick by brick when a company has a committed leadership and a drive to make it happen."

### **FIVE PILLARS**

He built this institution on 5 foundational pillars,

- First and foremost is Customer trust and Insurance is a promise to pay when one is in difficulty
- The second pillar is the resilience of leadership
- Third and one of the most important is a sharp focus on technology-led innovation
- Fourth is risk management and capital preservation
- Finally the fifth is the promotion of entrepreneurship, ownership, and empowerment within the team

Mr. Dasgupta thinks ICICI Lombard is a tech company that also provides insurance as according to him, every company in today's day and age should have the mindset and agenda to drive their business through technologyled innovation.

#### **MANOUVERING CURVEBALLS**

One of his key works at ICICI Lombard was his role in revamping the organization's collective vision after the financial crisis of 2008. The industry was much smaller and weighed more competitively, the prices dropped due to de-tariffication and there were challenges in calibrating.



## **CONVOCATION 2019-21**



According to Mr. Dasgupta, the biggest thing is for the organizations to stay closer to the ground and retain humility especially when one is growing bigger and bigger.

#### **LEAD BY EXAMPLE**

As the MD and CEO of ICICI Lombard, he never forgot about his role in promoting wellness and inspiring the team. He has run nine half marathons and a marathon (Berlin 2017) so far.

In an interview with the Live Mint, he said "As the adage goes, practice before you preach. I strongly believe in this when it comes to leading by example. We are a health insurance company and strive to partner with our customers for their health and fitness. When we take the lead in implementing what we ourselves say, that's when our credibility will be high."

As the cliché goes, practice makes perfect. When it comes to leading by example, Mr. Dasgupta is a firm believer. ICICI Lombard is also a health insurance company that aims to work with its customers to improve their health and fitness. The credibility of senior management will be strong when they take the lead in implementing themselves.

### THE BIGGER PICTURE

The insurance ecosystem has seen tremendous transformations, with increasing digital adoption and customer-centricity at the forefront. This is the point he emphasized at the India Innovation Summit organized by the Confederation of Indian Industry where he said "With the continued focus on innovation and transformation here to stay, the key to progress for organizations is to be agile, experiment, and evolve in tandem with the changing world".

Despite stiff competition in the non-life private insurance market ICICI Lombard General Insurance co. has carved its way to the top just because they have such enterprising, down-to-earth, practical, humble, and professional people like Mr. Dasgupta at the helm of operations in the organization.

## Excerpts from his Leadership Talk @BIMTECH with Prof. (Dr.) Abhijit K. Chattoraj



#### On Technology

If you look at the Indian industries' profit after tax from 2008-2020, in 12 years, you would expect maybe some 5% compounded growth. But the industry is de-grown by 12% compounded; as in we were earning 4-5 times more as an industry in 2008. As an industry, we are actually loss-making. Profit after tax of the industry was -1400crores. But if you look at the four top companies in terms of profitability, it is close to 4000 crores. It means some companies are losing out and are not able to invest in technology. If you think about running a business you have to think about all stakeholders including the shareholders. The bigger damage this does is that you become very irresponsible about paying claims. Making some reasonable profit is important for investment in distribution, and for technology in penetration. One of the reasons why I believe penetration hasn't happened is because we have not invested as an insurance category.

#### **On Analytics**

It's vital. I keep saying that. You know insurance is probably the original data sciences industry. Today everyone talks about data and data science, and insurance is an industry that used a mathematical model to look at data. We have kind of lost a bit of our computer advantage from those days, but that's the way to think of building your business in the future. We talked about creating something useful for customers using customer data. As an industry, we are transactional at a product level. Today a digital platform may be an app-based platform where customers are willing to share their health assessments, step counts, wellness platform that they are operating on the behavior that they have in terms of exercising. You can use this data to potentially give them some certain benefits like extra cover or freebies. Coming to AI and ML today, we can do that. We don't get a doctor to get 60% claims. It is done through a machine learning engine that we built a couple of years back. That's because we have a lot of data from the past which we used to train the engine. Today we don't need a surveyor to inspect the motor accident but an app can do it. Frauds we use analytics engine, every part of our business data is vital and that's how you can stay ahead in this very competitive industry.

#### On Skills

The one answer that I have for anyone in any industry is, whichever industry you go in first, try to understand the industry; understand whether what that industry does, is appealing to you. At the end of the day, your value system and the industry's value system have to align.

#### On Innovation

I have consistently pushed for using technology to provide innovative solutions, as a result of which the company introduced many firsts in the industry, such as virtual inspection in the motor, bots which issue quotations for corporate customers, and use of natural language processing to reduce health claim approval time. In the past five years that I have worked with the organization, I have experienced first-hand how these solutions not only help solve customer problems, but also make day-to-day lives easier. his other great contribution has been building a culture where employees are empowered to take decisions, it is a testament to his leadership. For a man who does so much he also somehow manages the time to read and keep himself updated on the developments across the world. Indeed, his bookshelf which we can see on many calls and even currently we can see is an object of envy amongst many of us.

"If you think about running a business you have to think about all stakeholders including the shareholders."



Smt. Jayshree Mohta Chairperson BIMTECH



Shri A.K. Agarwala Chairman, Business Review Council, Aditya Birla Management Corporation, Mumbai



Dr. Ajit Ranade Group Executive President & Chief Economist, Aditya Birla Group, Mumbai

Shri G.N. Bajpai Ex-Chairman, SEBI and LIC, Mumbai



Prof Rajiv Kishore Dubey Former CMD, Canara Bank



Shri Sakate Khaitan Senior Partner, Khaitan Legal Associates, Mumbai



Shri Vikash Kandoi Director, Royal Touch Fablon (P) Ltd.,



**Dr. H. Chaturvedi**Director,
BIMTECH



Dr. Anupam Varma
Dy. Director &
Dean (Academics)

Shri Alok Gupta Director, Pyramid Cyber Security & Forensic (P) Ltd., New Delhi



Dr. Manosi Chaudhuri Professor, BIMTECH



**BOARD OF**GOVERNORS



Dr. Anupam Varma
Dy. Director &
Dean (Academics)



**Dr. A. Sahay** Dean (Research)



Dr. K.C. Arora Registrar

# OUR CORE TEAM



Prof. Kishore K. Sinha
Dean
(Executive Education)



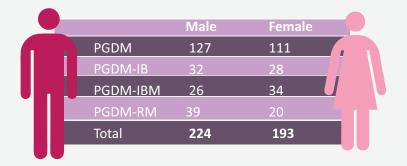
Prof. (Dr.) Abhijit K. Chattoraj
Dean
(Student Welfare & Support Services)

# ANNUAL REPORT 2019-21 SOME HIGHLIGHTS

# Batch 2019-21

	Appeared	Passed
PGDM	238	237
PGDM-IB	60	60
PGDM-IBM	60	60
PGDM-RM	59	59
Total	417	416

## **Batch 2019-21**



## **CENTRE FOR RESEARCH STUDIES**

#### **ENROLLMENTS**

Recognised Guides : 20
PhD Scholars : 01
EFPM Scholars : 29
FPM Scholars : 14

FPM Scholars : 14Total Scholars : 44

#### OUTPUT

No. of PhDs produced
No. of EFPM produced
No. of FPM produced
1

Research Publications 2019-20 : 11 (by research & 2020-21 scholars)

(as on 31/12/21)

(during 2019-20 & 2020-21)

# CENTRE FOR INTERNATIONAL AFFAIRS EXCHANGE PROGRAM

# CENTRE FOR INTERNATIONAL AFFAIRS EXCHANGE PROGRAM

#### I. Outbound Mobility

#### a) 2019-2021 Batch

29 students went for the exchange to the following partner universities - FH Joanneum Austria (3 students), Kedge Business School France (1 student), NEOMA Business School France (11 students), Kozminski University Poland (1 student), Sydney Business School Australia (2 students), University of Warsaw Poland (11 students).

#### **II. Inbound Mobility**

#### a) AY 2019-2020

20 students from the following partner universities visited BIMTECH for the exchange - ESCA Morocco (1 student) and NEOMA Business School France (19 students).

#### b) AY 2020-21

6 students from NEOMA Business School France pursued the exchange program in virtual mode in BIMTECH.

# INTERNATIONAL GRANTS / SCHOLARSHIPS TO STUDENTS

### I. ERASMUS+ Mobility Grant

- a) Abhishek Dargah PGDM-IB (2018-20) to study at FH Joanneum University of Applied Sciences, AUSTRIA
- b) Praniba Joy, Bhageerathy B Nair, Supriya Katamneni of PGDM-IBM (2019-21) to study at FH Joanneum University of Applied Sciences, AUSTRIA.
- c) Gokul S of PGDM (2019-21) to study at Kozminski University, POLAND.

### II. Australian Government's- Endeavour Leadership Program Grant

 a) Gagandeep Kaur and Geetika Choudhary PGDM (2019-21) to study 2 terms at Sydney Business School, University of Wollongong, AUSTRALIA.

#### **Erasmus+ Grants to Faculty**

- a) 2020: Dr. Nimisha Singh to teach at FH Joanneum University of Applied Sciences in March,2020. The assignment was postponed to a later date owing to the Corona virus outbreak and was undertaken in November 2021.
- b) Dr. Meena Bhatia was to teach at Kozminski University in April, 2020. The assignment has been postponed to a later date owing to the Corona virus outbreak.



# International Teaching Assignments by Faculty

- Dr. Anuj Sharma Delivered a lecture in the field of International Business & Policy in the De Vinci International Week 2021 for the Vinci Group: EMLV (Business School), ESILV (Graduate School of Engineering) and IIM (Digital School) was held virtually from 29th March to 2nd April 2021
- Dr. Nimisha Singh Delivered a lecture in the field of Information Technology in De Vinci International Week 2021 for the Vinci Group: EMLV (Business School), ESILV (Graduate School of Engineering) and IIM (Digital School) was held virtually from 29th March to 2nd April 2021
- **Dr. Veenu Sharma-** Delivered a lecture in the field of Retail Management in De Vinci International Week 2021 for the Vinci Group: EMLV (Business School), ESILV (Graduate School of Engineering) and IIM (Digital School) was held virtually from 29th March to 2nd April 2021
- Dr. Sourabh Bishnoi

  Adjunct faculty member at Global College International Nepal to deliver the course on Research Methodology for their fall session 2021.
- Prof. (Dr.) Abhijit K. Chattoraj Delivered lectures on Advanced Claims Management and Property and Casualty Insurance to IFM students pursuing M.Sc. in Insurance and Actuarial Science in Sept-Oct 2020.

## **ANNUAL REPORT 2019-21**



## LIBRARY OVERVIEW

# SOME HIGHLIGHTS



Books (Volumes) : 86443 as on 31/12/2021

**Print Periodicals** 140 Online Database 17 Online Journals (Full Text) 8860 Non-book Material (CDs, DVDs) 3527 Thesis 99 E-photographs 24600 Newspapers (Including English & Hindi) 14 **Total Users:** 1232

Institutional Repository : Dspace Library Management Software : KOHA

### **E-RESOURCES**

- Standard Site License for Harvard Business School Content
- The Case Centre
- Scopus
- Prowess IQ
- EBSCOhost
- Proquest
- Passport GMID (Euromonitor)
- ACE Equity
- Industry Outlook
- Indiastat
- Turnitin-Anti plagiarism software
- Atlas.ti
- Ticker Plant
- DELNET (Institutional Membership)
- National Digital library (Institutional Membership)
- NPTEL (National Programme on Technology Enhanced learning)
- Shodhganga: a reservoir of Indian Theses

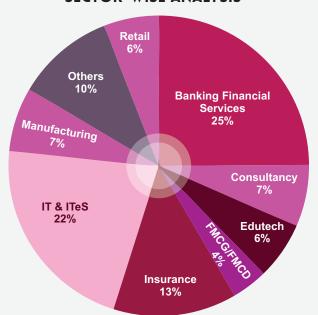


# PLACEMENT REPORT 2019-21

BIMTECH RECENTLY CONCLUDED ITS
PLACEMENT SEASON FOR THE PGDM BATCH
2019-21 WITH A 95.00% PLACEMENTS RECORD.
THE INSTITUTE MANAGED TO PROVIDE
PLACEMENT ASSISTANCE TO ALL ITS 417
ELIGIBLE STUDENTS FROM PGDM COURSES.

During placements 2021, the students received offers from different sectors. The details on number of recruiters who participated from various sectors and the total number of students placed is given below:

### **SECTOR-WISE ANALYSIS**





# **PLACEMENT HIGHLIGHTS**

(2019-21 BATCH)



417
Batch size



397
Placed



129 No. of Companies



16.00 LAC INR

Highest Salary



8.07 LAC INR

Average Salary

## **ANNUAL REPORT 2019-21**

### **CSR 2019-20**

# **Community immersion of PGDM Students (Academic Engagement) Consultancy**

- BIMTECH to conduct "Baseline Survey and Needs Assessment of DIZ villages" for Epsilon Carbon Karnataka.
- Impact Evaluation for Umang Dairies Limited, Amroha Uttar Pradesh.
- Baseline Survey and Need Assessment Shiva Cement Plant of the JSW Cement Limited in district Sundergarh in Odisha.

## **Capacity Building**

- · Annual Workshop on CSR for Agricultural Development with MANAGE Hyderabad
- BIMTECH & Dr H Chaturvedi, Director, BIMTECH were felicitated by Dr Rashid Alleem, Chairman, Sharjah Electricity & Water Authority (SEWA).

### CSR 2020-21

### **Capacity Building**

- Webinar on "Impact of Covid-19 on Indian Agriculture: Re-imagining the Way Forward (A Collective Effort of Government, Corporate and CSOs) The webinar was attended by 705 participants from 13 countries.
- Webinars on "CSR for Agricultural Development" on 24 & 25 September 2020 were organised jointly with National Institute of Extension Management (MANAGE).
- 7th BIMTECH-NHRDN Virtual CSR Summit BIMTECH in partnership with National HRD Network organised one 2¬-days virtual National CSR Summit from 18TH 19TH December 2020.. The theme of the summit was "MANAGING CSR CHALLENGES IN NEW NORMAL".

## **Consultancy**

- Need Assessment of 11 DIZ Villages of Himachal Pradesh for JSW Foundation.
- BIMTECH conducted Impact Assessment of 39 CSR projects undertaken during FY 2018-19 of THDC India Limited Rishkesh.

#### FPM/PH.D.s DEGREE AWARDED:

- 1. **Dr. Subhamay Chatterjee** was awarded Fellow in Management under the guidance of Dr. H. Chaturvedi and Dr. A.K. Dey by BIMTECH on 03/02/2021. The title of his thesis being "Mentoring, Personality and Individual level outcomes a study on Indian Millennials on the job"
- 2. **Dr. Parul Bajaj** was awarded Ph.D. Degree in Management under the guidance of Dr. Anuj Sharma by Mohanlal Sukhadia University, Udaipur on 18/09/2021. The title of her thesis being "Impact of ASEAN-India Free Trade Agreement (AIFTA) on Indian Textile and Clothing Trade"
- 3. **Dr. Aditya Kumar Gupta** was awarded Ph.D. Degree in Management under the guidance of Dr. A.K. Dey by Mohanlal Sukhadia University, Udaipur on 29/11/2021. The title of his thesis being "Influence of Student Engagement and Learning Approaches on Student Outcomes"

# THE ACHIEVERS 2019-21 BATCH

### **GOLD MEDAL AWARDED TO**



Ms. Gagandeep Kaur (Roll No. 19DM069)

FOR SECURING OVERALL **FIRST POSITION** IN PGDM (Batch 2019 - 21)

### **GOLD MEDAL AWARDED TO**



(Roll No. 19IB361)

FOR SECURING OVERALL **FIRST POSITION** IN PGDM-IB (Batch 2019 - 21)

## **GOLD MEDAL AWARDED TO**



FOR SECURING OVERALL **FIRST POSITION** IN PGDM-IBM (Batch 2019 - 21)

## **GOLD MEDAL AWARDED TO**



(Roll No. 19RM940)

FOR SECURING OVERALL **FIRST POSITION** IN PGDM-RM (Batch 2019 - 21)

# THE ACHIEVERS 2019-21 BATCH

# SPECIAL MEDAL AWARDED TO



Ms. Romani Banerjee (Roll No. 19DM167)

FOR SECURING FIRST POSITION IN
THE MARKETING SPECIALIZATION STREAM
PGDM (Batch 2019 - 21)

# SPECIAL MEDAL AWARDED TO



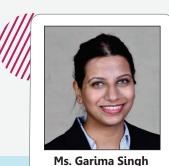
FOR SECURING FIRST POSITION IN THE OPERATIONS SPECIALIZATION STREAM PGDM-IB (Batch 2019 - 21)

# SPECIAL MEDAL AWARDED TO



FOR SECURING FIRST POSITION IN THE FINANCE SPECIALIZATION STREAM PGDM (Batch 2019 - 21)

# SPECIAL MEDAL AWARDED TO



Ms. Garima Singh (Roll No. 19DM070)

FOR SECURING FIRST POSITION IN THE HR SPECIALIZATION STREAM PGDM (Batch 2019 - 21)

# DR. C. B. GUPTA MEMORIAL MEDAL – 2021 AWARDED TO





Mr. Vishal Agarwal (Roll No. 191B361)

FOR ALL-ROUND BEST
PERFORMANCE AMONG MALE STUDENTS
PGDM-IB (Batch 2019 - 21)



Ms. Gagandeep Kaur (Roll No. 19DM069)

FOR ALL-ROUND BEST
PERFORMANCE AMONG FEMALE STUDENTS
PGDM (Batch 2019 - 21)

# SMT. MADHURI J SHETH AWARD AWARDED TO



Ms. Gagandeep Kaur (Roll No. 19DM069)



Ms. Sheetal Yadav (Roll No. 191B346)

FOR BEST ACADEMIC PERFORMANCE AMONG FEMALE STUDENTS OF PGDM & PGDM-IB (Batch 2019 - 21)

PGDM 2019-21



Aakriti Sharma



Aarushi Narang



Aarushi Sethi



Aayush Bedi



Abhinandan Singla



Abhinav Gupta



Abhinav Irwin John



**Abhishek Chaudhary** 



Abhishek Gupta



**Abhishek Pandey** 



Abhishek Suman



Abishek Mu



Adarsh Nj



Aditya Ashok



Aditya Malik



Aditya Sagar



Aditya Yadav



Aditya Singh Parihar



Adityan Ethirajan



Ajay Kumar



Akhil Raj K



Akshit Gupta



Akshit Varma



Alankrita Srivastava



Altamash Hasan







Ammar M. Vaghjipurwala



Amoli Kapoor



Ananthan B



Ananya Rajan



Anika Mittal



Anirudh Kakkar



Anjani Sharma



Ankita Jain



Anshuli



Ansuman Panda



Antara Bhattacharjee



Anuja Chatterjee



Anuradha Gupta



Anushka Bharti



Anushka Jain



Anvi Kapoor



Apoorav Singhal



Apoorv Nigam



Apoorva Kaushik



Archika Singh



Arushi Garg



Arushi Kerni



Ashik Madhavan



Ayasmita Sen



Ayushi Chhipa

PGDM 2019-21



Badal Wadhwani



Bhagyashri Deepak Sathe



**Bikrampreet Singh** 



Chauhan Vanshika



D Vasista Prabhakar



Debajyoti Maitra



Debjyoti Mukherjee



Deeksha Garg



Deepa Raghuwanshi



Deepak Sunderrajan



Divyanka Bansal



**Dolly Goyal** 



Gagandeep Kaur



Garima Singh



Gauri Upadhyay



Geetika Chowdhary



Gokul S



Govindam Kabra



**Gurpreet Singh Sethi** 



Harshit Gupta



Harshita Gautam



Harshita Sahdev



Himani



Himanshu Agarwal



Ishaan Gupta







Ishita Jha



Ishita Sharma



Jayant Sharma



Jeewesh Kumar Hindwar



Jithin Mohan



Kamal Taliyan



Kanika Chhatwal



Kanika Sethi



Karthikeyan G



Kartik Sharma



Kashish Garg



M. Kasturi Ranga Madabhushanam



Khushboo Goyal



Kiran Kumar M



Krati Jain



Kumari Shreya



Lincoln



Mahima Mishra



Malay Pant



Manikandan Balaji



Manikant Jaiswal



Manishika Shekhawat



Manjeet



Manvi



Manvi Jain

PGDM 2019-21



Manya Bhardwaj



Manya Mehan



Mariya Ali



Mayank Patidar



Megha Sharma



Meghna Jaiswal



Mohd Sahil Zaidi



Morvin Lall



Mukul Sanduja



Nainika Behl



Namit Jain



Nandita Agrawal



Navya Gupta



Neha Gupta



Neha Sharma



Nidhi Agarwal



Nihal Ahmed Kuniyil



Niharika Gupta



Nikita Anupama



Nitya Tailang



Olivia Mukherjee



Pallavi Mishra



Paridhi Trivedi



Parima Choudhry



Pooja Rawat







**Prakhar Kishore** 



Pranav P



Pranish Manish Naoghare



Pranjal Agarwal



Prashant Chauhan



Prashant Kumar Singh



Prateek Sharma



Prateek Tomar



Pravin Kumar Ojha



Premal Shrivastava



Pridhi Aggarwal



Priyal Madan



Priyal Vijaywargia



Pulkita Vyas



Radhika Agarwal



Radhika Garg



Radhika Gujrati



Raja Babu



Rajat Chauhan



Rajat Pandey



Ramit Thukral



Raspreet Kaur Matreja



Ravleen Kaur



Rehanshu Vij



Rhishabh Jain

PGDM 2019-21



Rishabh Bhalla



Rishabh Jain



Ritik Gaur



Riya Katoch



Rohan Sharma



**Rohit Bansal** 



Rohit Bansal-cr



Romani Banerjee



Runjhun Gupta



**Rupesh Singh** 



Rushabh R Parate





Sahajpreet Kaur



Sahil Kumar



Sai Arpita Das



Sai Kiran Ambarapu



Sainandan Venkata Laxman Marreddi



Saket Mahawar



Sakshi Aggarwal



Salony Rathee



Samrat Motilal



Samyak Jain



Sanath Kumar A



Santosh Reddy Bommana



Saral Jaswal







Sartaj Singh Sandhu



Sarvagya Gupta



Saurabh Kumar



Sejal Agarwal



Shagun Singh



Shamli Sharma



Shashank Tiwari



Shashwat Rastogi



Shikhar Sahai



Shinjini Ghosh



Shireen Iftkhar Ahmed



Shivam Nagpal



Shivam Sharma



Shivangi Shekhar



Shivani Sharma



Shounak Sarkar



Shreya Arora



Shreya Chopra



Shreya Gupta



Shreyansh Singh



Shrishty Kumari



Shubhali Singh



Shubham



Shubham Sharma



Shubham Raj Devolia

PGDM 2019-21



Shubhda Sharma



Siddhartha Agarwal



Simran Ghanshyam Pandit



Sivaram Yelamanchili



Sneha Shaw



Sonakshi Gupta



Sonal Jain



Sonali Jain



Sonali Jindal



Sourabh Yadwad



Sparsh Kapoor



**Sumit Pachisia** 



Surya Pratap Singh



Tanveer Ahmed



Tanvi Mangal



Tanya Bhardwaj



Thokchom Sana Ahingba



Tuhina Priya



Twinkle Mittal



V M Sai Charan Reddy



Vidit Gupta



**Vivek Kumar Singh** 



Yash Khurana



Zaisha Chadha



Shruti Gupta







Rudraksh Jaidka



Himanshu Jain



Chaitanya Chaudhry



Shubham Sureka



Ritika Beria



Siddhant Prasad



Ashish Dhand



**Rahul Singh** 



Divya Singhal



Shubham Sharma



Anuvesh Sachdeva



Aayushi Singh



Lakshya Guglani

# DIPLOMA AWARDEES

**PGDM-INTERNATIONAL BUSINESS (2019-21)** 



Aditya Kaushal



Afin K Jose



Ajay Karan Bhardwaj



Akanksha Kumari



Anjali Kushwah

**PGDM-INTERNATIONAL BUSINESS (2019-21)** 



**Ankit Kuraichan** 





**Apoorv Mathur** 



**Arpit Agarwal** 



**Arpit Khandelwal** 



Atul P Pillai



Ayush Batra



Ayushi Yadav



Bhumika Arora



Debamalya Chanda



Deeksha Gupta



Dikshita Monga



Dwarakesh Susarla



Isha Bajaj



Ishita Kalra



Ishita Pandey



Jay Kumar Jain



Kaveri Garg



Koppolu Vyuhitha



Kurapati Balaji Prakash



Manu Bhargava



Mishita Jain



Muskaan Bansal



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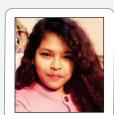
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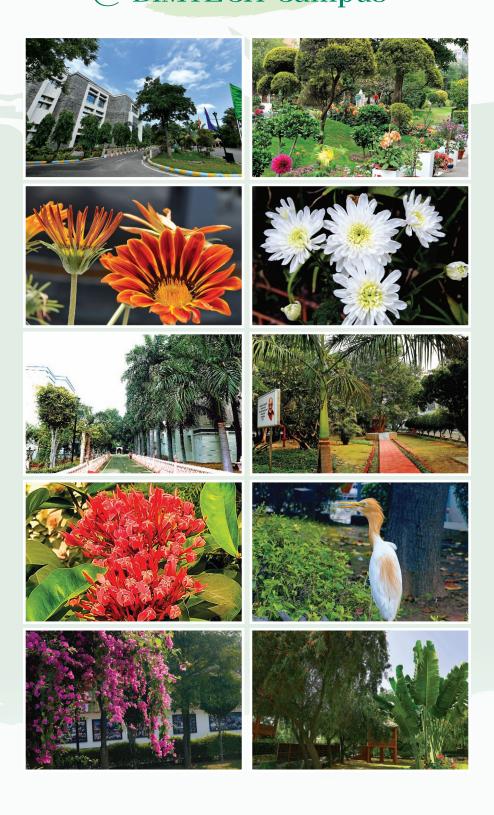
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