

Name : Shalini Singh
Designation : Consultant – Strategy, Innovation and Entrepreneurship
Institution : BIMTECH, Greater Noida



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BIOSKETCH:

Shalini Singh is an Entrepreneur, HR Practitioner and currently Consultant in Strategy, Entrepreneurship and Innovation at BIMTECH, Greater Noida. She has diverse experience across Start-up Entrepreneurship, Corporate, Academics & Consulting.

Prior to BIMTECH, Shalini Co-Founded “QorQI”, a Health-tech Start-up with a vision to digitally transform healthcare in India which was subsequently acquired by Paytm in 2018. She has helped set up Companies from scratch and built key teams around Technology, Products, Sales and Operations. Shalini has also worked with Bharat Petroleum Corporation Ltd. as Dy. Manager (HR) and been a Visiting Faculty in the area of HR & OB.

Shalini holds a Bachelor’s degree in Economics (Hons), Masters in Psychology (Organisational Behaviour) and a PhD in Management. Her areas of interest in research include Entrepreneurship, Strategy and Innovation, Organisational Culture and Empowering Employee Life-cycle. She has authored research papers in International Journals in the area of Turnover Intent, Empowerment and Organisational Environment.

EDUCATION:

PhD in Management, IMT Ghaziabad (in affiliation USMS, GGSIPU), Delhi,
Employee Lifestyle Orientation, Psychological Empowerment, Perceived
Organizational Functioning and Turnover Intent of IT Companies in India, 2014

M.A Psychology (OB), University of Rajasthan, Jaipur, 1990

B.A (Hons) Economics, University of Rajasthan, Jaipur, 1988

AREA OF INTEREST AND RESEARCH

Entrepreneurship
Entrepreneurship Education
Emerging Business Models
Empowering Employee Life-cycle
Innovation and change

TEACHING COURSES AND NEW COURSES DEVELOPED

Enterprise Lab
Performance Management Systems
Employee Relations
HR Policies and Discipline Management
Management Induction Programmes

EXPERIENCE

- Consultant - Strategy, Entrepreneurship & Innovation, BIMTECH, Greater Noida, India, July 2019 - onwards
- Independent Consultant & Director, QorQl Private Ltd. (Paytm Acquired), Noida, India, April, 2018 – September 2019
- Co-Founder & COO, QorQl Private Ltd, Noida, India, March 2014 – March 2018
- HR Consultant - BSIPL, Noida, India, June 2013 – February 2014
- Independent HR Consultant, Visiting Faculty, Doctoral Research, August 2006 – May 2013
- Dy. Mgr I/C – Benefit Administration, North, Noida, India April 92- July 2006

POSITIONS AND ASSIGNMENTS

- Benefit Administration I/C for Northern Region, BPCL, 2006
- Employee Relations I/C for Northern Region, BPCL , 2003 -2004
- Core Member – Team SAP Implementation, BPCL – HRS North
- Anchor & Member - Ideas Platform and OD Initiatives, BPCL – North

RESEARCH PAPERS AND WORKING PAPERS

- Singh, S. (2015). Bridging the Talent Gap. *Shodh Gyan, Centre for Research Studies, Birla Institute of Management Technology.*
- Singh, S., Kodwani, A.D. and Agrawal, R.K. (2013). Role of Lifestyle Orientation and Perceived Organizational Functioning in Psychological Empowerment of Information Technology Professionals. *Benchmarking: An International Journal.*
- Singh, S., Kodwani, A.D. and Agrawal, R.K. (2012). Psychological Empowerment and Turnover Intent: a study of Software Professionals in India. *Int. J. Indian Culture and Business Management.*

RESEARCH IN PROGRESS

- Health care in India - Policy Paper (with Khanindra Das)

CONFERENCE, SEMINAR PAPER AND PRESENTATIONS

- Singh, S., Kodwani, A.D. and Agrawal, R.K. (2014). Role of Psychological Empowerment and Perceptions of Organizational Functioning in Turnover Intent of IT Professionals. Presented at *International Conference on Excellence in Research and Education CERE – IIM Indore*.
- Singh, S., Kodwani, A.D. (2008) Organizational Culture - The Google way. Presented and Published in *International Conference on Management Cases (ICMC), IMT, Ghaziabad*.
- Singh, S. (2007). Dilithium Software Technologies India Pvt. Ltd., (2007). Presented and Published in *International Conference on Management Cases (ICMC), IMT, Ghaziabad*.

MDP SESSIONS, WORKSHOPS AND TECHNICAL LECTURES

- Ideas to Product to Business Model, KMC and Cluster Innovation Centre, University of Delhi, Short Course Lecture under UKIERI Project, November, 2019.
- Functional Trainer at BPCL – Designed and Delivered Employee Development Workshops on Employee Relations, HR Policies and Discipline Management, 2000 - 2006.

PROFESSIONAL ASSOCIATIONS AND MEMBERSHIPS

- Member, TIE – Delhi NCR